

Department of Business Administration

Programs Offered:

Associate Degree in
Business Administration

Associate Degree in Commerce

Bachelor of Business Administration

Bachelor of Science in Commerce

Master of Commerce

Vision

To be acknowledged and recognized as one of the leading business schools at national and world wide for education and research in the areas of Business and Management.

Mission

To provide economically, socially, and culturally relevant business and management related education to all those who wish to benefit from it. We are a demand-led and customer focused education institution. We enhance learning, build confidence and create opportunities for all who choose to invest in studying at our school.

Faculty Members, Faculty of Management Sciences

Prof. Dr. Sahibzada Ghiasul Haq	Dean	Ph.D (Economics), Glasgow University, UK
Prof. Dr. Naeem-ur-Rehman Khattak	HoD Economics	Ph.D (Econometrics), University of Strathclyde, UK
Dr. Wali Rahman	HoD / Associate Professor	Ph.D (HRM) NUML, Islamabad
Dr. Syed Gohar Abbas	Associate Professor / Director CDC	Ph.D, EDSEG, IAE University of Lyon3, France
Dr. Muhammad Abbas	Assistant Professor	Ph.D (Business Administration) NUST Islamabad.
Dr. Rabia Ishrat	Assistant Professor	Ph.D Management Sciences, Sarhad University, Peshawar
Dr. Waheed-ur-Rehman	Assistant Professor	Ph.D Management Sciences, Sarhad University, Peshawar
Mr. Arsalā Khan	Asst Prof /Program Coordinator (Evening)	MS (Management Sciences) SUIT, Peshawar
Mr. Kamran Khan Tatari	Assistant Professor	MS (Software Engineering), Sweden
Mr. Muhammad Irfan	Assistant Professor	M.Phil (Economics), University of Peshawar
Mr. Sarmad Jan Mian	Assistant Professor	MS (Marketing), Uni of Birmingham, UK,
Ms. Shaima Nisar	Lecturer	M.Phil (Management Sciences), MBA (HRM) IBMS, Peshawar
Ms. Sana Tariq	Lecturer	MBA (HRM) IMS, University of Peshawar
Mr. Lal Muhammad	Lecturer	MS (Management Sciences), Abasyn University, Peshawar
Mian M. Waseem Iqbal	Lecturer	MS (Mgt Sciences), (Finance), The University of Agriculture, Peshawar
Ms. Zil-e-Huma Najeeb	Lecturer	MBA (Finance), IM Sciences, Peshawar
Mr. Inam Ur Rahman	Lecturer / Coordinator	M.Phil (Economics), AERC Karachi
Mr. Muhammad Islam	Lecturer/ Coordinator	MS (Management Sciences), SUIT, Peshawar
Mr. Jawad Rahim Afridi	Lecturer	M.Phil (Economics), NCBAE, Lahore
Muhammad Faheem Ullah	Lecturer	MBA/MS IM sciences, Peshawar

Associate Degree in Business Administration

Program Code	083	Minimum Duration	4 Semesters, 2 Years
Number Of Courses	24	Maximum Duration	10 Semesters, 5 Years
Credit Hours	66	Minimum CGPA Required To Earn Degree	2.00

PROGRAM OBJECTIVES :

This program aims at producing students who are capable and could demonstrate understanding of work as per market need and could adapt quickly to the expectations of employers. To this end the program is set to have the following objectives:

- To enable the students to have early professional life;
- To enable the students to identify and analyze business problems and opportunities and recommend course of action in the subject context;
- To enable the students to communicate effectively and professionally;
- To enable the students to exhibit awareness of economic, environmental, political, ethical, legal and regulatory business contexts;
- To enable the students to behave professionally, effectively and respectfully with all the stakeholders; and
- To enable them to apply administrative concepts and methods to address office issues and organizational performance.

ELIGIBILITY :

Intermediate (I.Com, DBA, D.Com, F.A, F.Sc) with at least 45% Marks or A-Levels (22 points) with equivalency certificate from IBCC Islamabad or an equivalent certificate from a recognized institution are eligible to apply.

Candidates need to pass an entry test / an interview conducted by the university.

PROGRAM OUTCOMES:

On the completion of the degree, the students would be expected to have:

- The potential to start professional career;
- The required skills to identify and analyze business problems and opportunities and recommend course of action in the subject context;
- The potential to communicate effectively and professionally;
- The required awareness of economic, environmental, political, ethical, legal and regulatory business contexts;
- Learnt how to behave professionally, effectively and respectfully with all the stakeholders; and
- The potential to apply administrative concepts and methods to address office issues and organization performance problems.

SEMESTER 1

Course Code	Course Title	Cr. Hrs. /B
ENG 101	Functional Communication (Eng-I)	3-0
ACC 121	Principles of Accounting	3-0
ECO 124	Micro Economics	3-0
MGT 107	Principles of Management	3-0
MA 127	Business Mathematics-I	3-0
GS 124/141	Islamic Studies/Values, Ethics & Society (For Non-Muslims)	3-0

SEMESTER 2

Course Code	Course Title	Cr. Hrs. /B
ENG 110	Basic Communication Skills (Eng-II)	3-0
IT 106	Introduction to IT	2-1
MA 209	Elementary Statistics	3-0
ACC 211	Financial Accounting	3-0
MGT 345	Organizational Behavior	3-0
GS 129	Pakistan Studies	3-0

Associate Degree in Business Administration

SEMESTER 3

Course Code	Course Title	Cr. Hrs. 15
MA 252	Statistical Inference	3-0
ACC 232	Cost Accounting	3-0
FIN 356	Money and Banking	3-0
MGT 270	Entrepreneurship	3-0
MGT 305	Prod. and Operation Management	3-0

SEMESTER 4

Course Code	Course Title	Cr. Hrs. 15
IT 228	Management Information System	3-0
MKT 431	Marketing Management	3-0
FIN 434	Financial Management	3-0
	Elective I	3-0
	Elective II	3-0

SPECIALIZATION WITH LIST OF ELECTIVES

HUMAN RESOURCE MANAGEMENT

Course Code	Course Title	Cr. Hrs.
MGT 321	Managing Organizational Change and Development	3-0
MGT 413	Project Management	3-0
MGT 307	Career Development	3-0
MGT 345	Organizational Behavior	3-0
HR 418	Organizational Development	3-0
HR 440	Training and Development	3-0
HR 448	Motivation	3-0
HR 311	Human Resource Development	3-0

BANKING & FINANCE

Course Code	Course Title	Cr. Hrs.
FIN 461	Analysis of Capital Markets	3-0
FIN 425	Islamic Modes of Financing	3-0
FIN 330	Analysis of Financial Statements	3-0
FIN 444	Portfolio Management	3-0

MARKETING

Course Code	Course Title	Cr. Hrs.
MKT 363	Advertising Management	3-0
MKT 411	Industrial Marketing	3-0
MKT 427	Marketing of Services	3-0
MKT 358	Small Business Management	3-0

The facility for teaching of any of the elective course will be arranged only if reasonable number of students Opt for.

NOTE: Students are encouraged to undergo Internship Program and Practical Learning Lab (PLL) (Details are given in Sections 27 & 28 of the Rules and Regulations.

Associate Degree in Commerce

Program Code	184	Minimum Duration	4 Semesters, 2 Years
Number Of Courses	22	Maximum Duration	10 Semesters, 5 Years
Credit Hours	66	Minimum CGPA Required To Earn Degree	2.00

PROGRAM OBJECTIVES :

This program aims at producing students who are capable and could demonstrate understanding of work as per market need and could adapt quickly to the expectations of employers. To this end the program is set to have the following objectives:

- To enable the students to have early professional life;
- To enable the students to identify and analyze business problems and opportunities and recommend course of action in the subject context;
- To enable the students to communicate effectively and professionally;
- To enable the students to exhibit awareness of economic, environmental, political, ethical, legal and regulatory business contexts;
- To enable the students to behave professionally, effectively and respectfully with all the stakeholders; and
- Apply accounting concepts and methods to interpret financial statement for

PROGRAM OUTCOMES:

On the completion of the degree, the students would be expected to have:

- The potential to start professional career;
- The required skills to identify and analyze business problems and opportunities and recommend course of action in the subject context;
- To potential to communicate effectively and professionally;
- The required awareness of economic, environmental, political, ethical, legal and regulatory business contexts;
- Learnt how to behave professionally, effectively and respectfully with all the stakeholders; and
- The potential to apply theory as in their professional career.

ELIGIBILITY :

Intermediate with at-least 45% Marks or A-Levels (22 points) with equivalency certificate from IBCC Islamabad or an equivalent certificate from a recognized institution are eligible to apply.

Candidates need to pass entry test/aptitude interview conducted by the university.

SEMESTER 1

Course Code	Course Title	Cr. Hrs. 18
ACC 121	Principles of Accounting	3-0
ECO 124	Micro Economics	3-0
IT 106	Introduction to IT	3-0
MA 127	Business Mathematics-I	3-0
ENG 101	Functional Communication (Eng-I)	3-0
GS 124/141	Islamic Studies/Values, Ethics & Society (For Non-Muslims)	3-0

SEMESTER 2

Course Code	Course Title	Cr. Hrs. 18
ACC 223	Auditing I	3-0
MGT 323	Business & Corporate Law	2-1
ACC 211	Financial Accounting	3-0
MGT 107	Principles of Management	3-0
MA 209	Elementary Statistics	3-0
GS 129	Pakistan Studies	3-0

Associate Degree in Commerce

SEMESTER 3

Course Code	Course Title	Cr. Hrs.
MGT 270	Entrepreneurship	3-0
ACC 232	Cost Accounting	3-0
MA 252	Statistical Inference	3-0
MGT 305	Business & Labour Law	3-0
IT 479	Accounting Information System	3-0
ENG110	Basic Communication Skills (English-II)	3-0

SEMESTER 4

Course Code	Course Title	Cr. Hrs.
FIN 434	Financial Management	3-0
HR 333	Human Resource Management	3-0
ECO 361	Managerial Economics	3-0
	Elective - I	3-0
	Elective - II	3-0

SPECIALIZATION WITH LIST OF ELECTIVES

CONVENTIONAL BANKING

Course Code	Course Title	Cr. Hrs.
FIN 335	International Banking	3-0
FIN 356	Money and Banking	3-0
FIN 465	Consumer Banking	3-0
FIN 412	Risk Management in Banks	3-0

FINANCE

Course Code	Course Title	Cr. Hrs.
FIN 330	Analysis of Financial Statement	3-0
FIN 433	Financing of SMEs & Agriculture Sector	3-0
FIN 461	Analysis of Capital Markets	3-0
FIN 444	Portfolio Management	3-0

ISLAMIC BANKING & INSURANCE

Course Code	Course Title	Cr. Hrs.
FIN 425	Islamic Modes of Financing	3-0
FIN 432	Islamic Insurance System (Takaful)	3-0
ECO 438	Islamic Economic System	3-0
FIN 338	Islamic Financial Instruments	3-0

TAXATION

Course Code	Course Title	Cr. Hrs.
FIN 475	Tax Policy & Management	3-0
FIN 470	Fraud Prevention Management	3-0
FIN 410	Income Tax Law	3-0
FIN 405	Credit Management	3-0

The facility for teaching of any of the elective course will be arranged only if reasonable number of students Opt for.

NOTE: Students are encouraged to undergo Internship Program and Practical Learning Lab (PLL) (Details are given in Sections 27 & 28 of the Rules and Regulations.

Bachelor of Business Administration

Program Code	021	Minimum Duration	8 Semesters, 4 Years
Number Of Courses	40 + Research Project	Maximum Duration	16 Semesters, 8 Years
Credit Hours	126	Minimum CGPA Required To Earn Degree	2.00

PROGRAM OBJECTIVES :

This program aims at producing students with diverse potentials of working as line managers characterized by quick market adaptability in the fluid market. To this end the program is set to have the following objectives:

- To enable the students to have the core business knowledge and their applications;
- To enable them to acquire potential for recognizing the need to adapt business practices to the opportunities and challenges of an evolving local and global and global business environment;
- To have good communication skills so as to convey business messages effectively;
- Work effectively, respectfully, ethically and professionally in the challenge market;
- Be capable of working in team by employing team building skills to facilitate collaborative behaviors to achieve group and organizational goals and objectives;
- Recognize entrepreneurial opportunities for new business ventures; and
- Be capable of making basic investment and financing decisions for a business using financial management concepts, and methods.

PROGRAM OUTCOMES :

On the completion of the degree, the passed out graduates would be expected to have:

- Acquired the core knowledge about business and their respective applications;
- To have acquire the requisite potential for recognizing the need to adapt business practices to the opportunities and challenges of an evolving local and global business environment;
- Such developed good communication skills through which they could communicate effectively;
- The potential to work effectively, respectfully, ethically and professionally in the challenge market;
- The forte of working in team by employing team building skills to facilitate collaborative behaviors to achieve group and organizational goals and objectives;
- Acquired the potential to recognize entrepreneurial opportunities for new business ventures; and
- The core capabilities of making basic interment and financing decisions for a business using financial management concepts, and methods.

ELIGIBILITY :

1. Intermediate (I.Com, DBA, D.Com, FA, F.Sc) with at-least 45% Marks or A-Levels (22 points) with equivalency certificate from IBCC Islamabad or an equivalent certificate from a recognized institution are eligible to apply.
2. Candidates holding Associate Degree in relevant discipline with at least 2.00 CGPA on the scale of 4.00 from any recognized university/ institution will join from the 5th semester of their degree program. Minimum duration of their degrees shall be 2 years.
3. Candidates holding Bachelor degree (14 years of education) with at least 45% marks in annual system or Associate Degree in other than relevant discipline with at least 2.00 CGPA on the scale of 4.00 from any recognized university/ institution will join from the Bridge semester of their degree program. Minimum duration of their degrees shall be 2.5 years.

Candidates needs to pass an entry test or an aptitude interview conducted by the University.

*BRIDGE SEMESTER

Course Code	Course Title	Cr. Hrs. IB
MA 127	Business Mathematics-I	3-0
ACC 121	Principles of Accounting	3-0
ECO 112	Principles of Economics	3-0
MA 209	Elementary Statistics	3-0
MGT 107	Principles of Management (For BA Students)	3-0
IT 106	Introduction to IT	3-0
ENG 101	Functional English (Eng-I) (For BSc Students)	3-0

Bachelor of Business Administration

SEMESTER 1

Course Code	Course Title	Cr. Hrs. 18
ENG 101	Functional Communication (Eng-I)	3-0
ACC 121	Principles of Accounting	3-0
ECO 124	Micro Economics	3-0
MGT 107	Principles of Management	3-0
MA 130	Business Mathematics-I	3-0
GS 124/141	Islamic Studies/Values, Ethics & Society <small>(for Non-Muslims)</small>	3-0

SEMESTER 2

Course Code	Course Title	Cr. Hrs. 18
ENG 110	Basic Communication Skills (Eng-II)	3-0
IT 106	Introduction to IT	2-1
ACC 211	Financial Accounting	3-0
MA 209	Elementary Statistics	3-0
MGT345	Organizational Behavior	3-0
GS 127	Pakistan Studies	3-0

SEMESTER 3

Course Code	Course Title	Cr. Hrs. 15
MA 252	Statistical Inference	3-0
ACC 232	Cost Accounting	3-0
ECO 144	Macro Economics	3-0
MKT 227	Principles of Marketing	3-0
IT 228	Management Information System	3-0

SEMESTER 4

Course Code	Course Title	Cr. Hrs. 15
FIN 231	Introductory Business Finance	3-0
MGT 270	Entrepreneurship	3-0
ENG 314	Effective Business Communication (Eng-III)	3-0
ECO 211	Economics of Pakistan	3-0
XYZ	Islamic History	3-0

SEMESTER 5

Course Code	Course Title	Cr. Hrs. 18
ENG 323	Business Report Writing (Eng.IV)	3-0
MGT 323	Business & Corporate Law	3-0
GS 309	Introduction to Geography	3-0
GS 302	Logic & Critical Thinking	3-0
HR 333	Human Resource Management	3-0
XYZ	Arabic / Chinese	3-0

SEMESTER 6

Course Code	Course Title	Cr. Hrs. 18
MGT 305	Production & operation Management	3-0
PSY 201	Human Psychology	3-0
GS 324	Sociology	3-0
GS 312	Modern Political Thoughts	3-0
FIN 434	Financial Management	3-0
	Elective - I	3-0

SEMESTER 7

Course Code	Course Title	Cr. Hrs. 12
RES 379	Research Methods in Business	3-0
MKT 431	Marketing Management	3-0
GS 422	Professional Ethics	3-0
	Elective-II	3-0

SEMESTER 8

Course Code	Course Title	Cr. Hrs. 12
	Elective-III	3-0
	Elective-IV	3-0
RES 480	Research Project	0-6

Bachelor of Business Administration

SPECIALIZATION WITH LIST OF ELECTIVES

HUMAN RESOURCE MANAGEMENT

Course Code	Course Title	Cr. Hrs.
MGT 321	Managing Organizational Change & Dev	3-0
MGT 413	Project Management	3-0
MGT 375	Personnel Management	3-0
MGT 427	Industrial Relations Management	3-0
MGT 428	Managerial Policy	3-0
MGT 450	Total Quality Management	3-0
MGT 322	Environmental Impact Analysis	3-0
MGT 307	Career Development	3-0
HR 418	Organizational Development	3-0
HR 440	Training & Development	3-0
HR 448	Motivation	3-0
HR 311	Human Resource Development	3-0
HR 403	Compensation Management	3-0
HR 412	Labor Relations Management	3-0
HR 420	Performance Appraisal	3-0
HR 356	Leadership & Team Management	3-0

BANKING & FINANCE

Course Code	Course Title	Cr. Hrs.
FIN 335	International Banking	3-0
FIN 357	Banking Law & Practice	3-0
FIN 330	Analysis of Financial Statement	3-0
FIN 461	Analysis of Capital Markets	3-0
FIN 470	Fraud Prevention Management	3-0
FIN 475	Tax Policy & Practices in Pakistan	3-0
FIN 411	Derivative Instrument	3-0
FIN 425	Islamic Modes of Financing	3-0
FIN 451	Project Appraisal	3-0
FIN 444	Portfolio Management	3-0
FIN 414	Derivative Instruments	3-0

ISLAMIC BANKING AND INSURANCE

Course Code	Course Title	Cr. Hrs.
ECD 438	Islamic Economic System	3-0
FIN 338	Islamic Financial Instruments	3-0
FIN 345	Islamic Commercial & Investment Banking	3-0
FIN 432	Islamic Insurance System (Takaful)	3-0
FIN 425	Islamic Modes of Financing	3-0
FIN 470	Fraud Prevention Management	3-0

MARKETING

Course Code	Course Title	Cr. Hrs.
MKT 360	Strategic Marketing	3-0
MKT 363	Advertising Management	3-0
MKT 411	Industrial Marketing	3-0
MKT 427	Marketing of Services	3-0
MKT 440	Personal Selling	3-0
MKT 451	Export Marketing	3-0
MKT 452	International Marketing	3-0
MKT 455	Marketing Research	3-0
MKT 465	International Trade	3-0
MKT 358	Small Business Management	3-0

NOTE: Students are encouraged to undergo Internship Program and Practical Learning Lab (PLL) (Details are given in Sections 27 & 28 of the Rules and Regulations.)

Bachelor of Science in Commerce

Program Code	185	Minimum Duration	8 Semesters, 4 Years
Number Of Courses	40 + Research Project	Maximum Duration	16 Semesters, 8 Years
Credit Hours	130	Minimum CGPA Required To Earn Degree	2.00

PROGRAM OBJECTIVES :

This program aims at to prepare professionals having the required knowledge and technical skills necessary to understand and participate in the modern business world. To this end the program is set to have the following objectives:

- To enable the students to have the core business knowledge and their applications;
- To enable them to have a general understanding of the concepts, principles, theories and arguments of selected areas of study outside the core disciplines of economics and business;
- To have good communication skills so as to convey business messages effectively;
- Work effectively, respectfully, ethically and professionally in the challenge market;
- To enable them to be effective problem solvers by employing team building skills to facilitate collaborative behaviors to achieve group and organizational goals and objectives; and
- Be capable of making basic investment and financing decisions for a business using financial management concepts, and methods.

PROGRAM OUTCOMES:

On the completion of the degree, the passed out graduates would be expected to have:

- Acquired the core knowledge and skills have the potential to apply in practice;
- Acquired a general understanding of the concepts, principles, theories and arguments of selected areas of study outside the core disciplines of economics and business;
- The required skills to communicate effectively so as to address the needs of the convey market;
- Got developed skills to solve problems through team building skills and to facilitate collaborative behaviors to achieve group and organizational goals and objectives; and
- Acquired the critical potential of making basic investment and financing decisions for a business using financial management concepts, and methods.

ELIGIBILITY :

1. Intermediate (I.Com, DBA, D.Com, FA, F.Sc) with at-least 45% Marks or A-Levels (22 points) with equivalency certificate from IBCC Islamabad or an equivalent certificate from a recognized institution are eligible to apply.
2. Candidates holding Associate Degree in relevant discipline with at least 2.00 CGPA on the scale of 4.00 from any recognized university/ institution will join from the 5th semester of their degree program. Minimum duration of their degrees shall be 2 years.
3. Candidates holding Bachelor degree (14 years of education) with at least 45% marks in annual system or Associate Degree in other than relevant discipline with at least 2.00 CGPA on the scale of 4.00 from any recognized university/ institution will join from the Bridge semester of their degree program. Minimum duration of their degrees shall be 2.5 years.

Candidates needs to pass an entry test or an aptitude interview conducted by the University.

*BRIDGE SEMESTER

Course Code	Course Title	Cr. Hrs. 18
MA 127	Business Mathematics-I	3-0
ACC 121	Principles of Accounting	3-0
IT 106	Introduction to IT	3-0
ECO 112	Principles of Economics	3-0
MA 209	Elementary Statistics	3-0
MGT 107	Principles of Management (BA Students)	3-0
ENG 101	Functional English (English-I) (For BSc Students)	3-0

Bachelor of Science in Commerce

SEMESTER 1

Course Code	Course Title	Cr. Hrs.
ACC 121	Principles of Accounting	3-0
ECO 124	Micro Economics	3-0
IT 106	Introduction to IT	3-0
MA 127	Business Mathematics-I	3-0
ENG 101	Functional Communication (Eng-I)	3-0
GS 124/141	Islamic Studies/Values, Ethics & Society <small>(For Non-Muslims)</small>	3-0

SEMESTER 2

Course Code	Course Title	Cr. Hrs.
ACC 223	Auditing I	3-0
MGT 323	Business & Corporate Law	3-0
ACC 211	Financial Accounting	3-0
MGT 107	Principles of Management	3-0
MA 209	Elementary Statistics	3-0
GS 129	Pakistan Studies	3-0

SEMESTER 3

Course Code	Course Title	Cr. Hrs.
MGT 270	Entrepreneurship	3-0
ACC 232	Cost Accounting	3-0
MA 252	Statistical Inference	3-0
MGT 305	Business and Labour Law	3-0
MGT 371	Strategic Management	3-0

SEMESTER 4

Course Code	Course Title	Cr. Hrs.
ENG 110	Basic Communication Skills English-II	3-0
HR 333	Human Resource Management	3-0
MGT 102	Fundamental of Business	3-0
ECO 144	Macroeconomics	3-0
MKT 227	Principles of Marketing	3-0

SEMESTER 5

Course Code	Course Title	Cr. Hrs.
GS 302	Logic & Critical Thinking	3-0
IT 479	Accounting Information System	3-0
GS 201	Islamic History	3-0
FIN 231	Introductory Business Finance	3-0
ENG 314	Effective Business Communication Eng-III	3-0

SEMESTER 6

Course Code	Course Title	Cr. Hrs.
ENG 323	Business Report Writing (Eng-IV)	3-0
ACC 224	Auditing II	3-0
ECO 211	Economics of Pakistan	3-0
FIN 434	Financial Management	3-0
	Foreign Language (Elective)	3-0

SEMESTER 7

Course Code	Course Title	Cr. Hrs.
ECO 361	Managerial Economics	3-0
GS 422	Professional Ethics	3-0
RES 379	Research Methods in Business	3-0
PSY 201	Human Psychology	3-0
	Elective-I	3-0

SEMESTER 8

Course Code	Course Title	Cr. Hrs.
	Elective-II	3-0
	Elective-III	3-0
	Elective-IV	3-0
RES 480	Research Project	0-6

SPECIALIZATION WITH LIST OF ELECTIVES

CONVENTIONAL BANKING

Course Code	Course Title	Cr. Hrs.
FIN 335	International Banking	3-0
FIN 356	Money and Banking	3-0
FIN 465	Consumer Banking	3-0
FIN 412	Risk Management in Banks	3-0

FINANCE

Course Code	Course Title	Cr. Hrs.
FIN 330	Analysis of Financial Statement	3-0
FIN 433	Financing of SMEs & Agriculture Sector	3-0
FIN 461	Analysis of Capital Markets	3-0
FIN 444	Portfolio Management	3-0

ISLAMIC BANKING & INSURANCE

Course Code	Course Title	Cr. Hrs.
FIN 425	Islamic Modes of Financing	3-0
FIN 432	Islamic Insurance System (Takaful)	3-0
ECO 438	Islamic Economic System	3-0
FIN 338	Islamic Financial Instruments	3-0

TAXATION

Course Code	Course Title	Cr. Hrs.
FIN 475	Tax Policy & Management	3-0
FIN 470	Fraud Prevention Management	3-0
FIN 410	Income Tax Law	3-0
FIN 405	Credit Management	3-0

FOREIGN LANGUAGE

Course Code	Course Title	Cr. Hrs.
GS 321	Arabic Language	3-0
GS 305	Chinese Language	3-0

The facility for teaching of any of the elective course will be arranged only if reasonable number of students Opt for.

NOTE: Students are encouraged to undergo Internship Program and Practical Learning Lab (PLL) (Details are given in Sections 27 & 28 of the Rules and Regulations.

Master of Commerce

Program Code	033	Minimum Duration	4 Semesters, 2 Years
Number Of Courses	23	Maximum Duration	10 Semesters, 5 Years
Credit Hours	69	Minimum CGPA Required To Earn Degree	2.00

PROGRAM OBJECTIVES :

The state of commerce and industry determines the place of a country in today's competitive world. To this end, the professionals in commerce play a pivotal role through constructive engagement in various development activities. They can serve in a number of settings ranging from Banking to commerce and industry. This four semester program is focused on equipping students with the tools and techniques necessarily required to pursue careers in the private and public sectors as well as for more advanced studies in commerce. The program is well suited to those interested in industrial organization, technology, innovation, international trade and economic development.

PROGRAM OUTCOMES:

This program aims at producing students having the required abilities for leading the organization and provides an enabling working environment, should have the advanced business knowledge and its application in an integrative manner to business problems, be aware of business ethics, be capable of working as leaders in their respective domain by employing team building skills to facilitate collaborative behaviors to achieve group and organizational goals and objectives and the skills of interpreting and analyzing advanced accounting concepts and method for evaluating the financial position and improving upon the current business processes in an efficient way.

ELIGIBILITY :

Candidates holding B.Com or AD Commerce 2 years degree with at-least 45% marks or 2.00 CGPA on a scale of 4.00 in semester system are eligible to apply. Candidates need to appear in an entry test / an interview conducted by the university.

SEMESTER 1

Course Code	Course Title	Cr. Hrs. 15
ACC 315	Applied Accounting	3-0
MA 321	Business Mathematics & Statistics	3-0
MGT 270	Entrepreneurship	3-0
IT 479	Accounting information system	3-0
ECO 361	Managerial Economics	3-0

SEMESTER 2

Course Code	Course Title	Cr. Hrs. 18
ECO 380	Quantitative methods in Business	3-0
FIN 425	Islamic Modes of Financing	3-0
FIN 444	Portfolio Management	3-0
FIN 330	Analysis of Financial Statement	3-0
FIN 332	Financial Institutions and Markets	3-0
HR 333	Human Resource Management	3-0

SEMESTER 3

Course Code	Course Title	Cr. Hrs. 18
MGT 427	Industrial Management	3-0
MGT 345	Organizational Behavior	3-0
MGT 413	Project Management	3-0
FIN 315	Banking and Finance	3-0
	Elective-I	3-0
	Elective-II	3-0

SEMESTER 4

Course Code	Course Title	Cr. Hrs. 18
RES 379	Research methods in Business	3-0
MKT 335	Sales Management	3-0
FIN 434	Financial Management	3-0
FIN 568	Investment Analysis	3-0
	Elective-III	3-0
	Elective-IV	3-0

ELECTIVES

Course Code	Course Title	Cr. Hrs.
ACC 223	Auditing I	3-0
FIN 475	Tax Policy and Management	3-0
FIN 335	International Banking	3-0
IT 479	Accounting Information System	3-0
FIN 451	Project Appraisal	3-0
FIN 461	Analysis of Capital Markets	3-0
FIN 470	Fraud Prevention Management	3-0
ACC 224	Auditing II	3-0

NOTE: Students are encouraged to undergo Internship Program and Practical Learning Lab (PLL) (Details are given in Sections 27 & 28 of the Rules and Regulations.)